

| United Potato Growers 2008 Projected Costs<br>Eastern Idaho | Non Fumigated<br>Storage<br>2007 | Non Fumigated<br>Storage<br>2008 | %   | Fumigated<br>Storage<br>2007 | Fumigated<br>Storage<br>2008 |     |
|---|----------------------------------|----------------------------------|-----|------------------------------|------------------------------|-----|
| <b>Operating Costs:</b>                                     |                                  |                                  |     |                              |                              |     |
| Seed - cut & treated  | \$ 235.20                        | \$ 235.20                        | 0%  | \$ 235.20                    | \$ 235.20                    | 0%  |
| Fertilizer  | \$ 306.90                        | \$ 461.73                        | 50% | \$ 323.80                    | \$ 485.58                    | 50% |
| Pesticides *  | \$ 105.10                        | \$ 110.36                        | 5%  | \$ 255.10                    | \$ 260.36                    | 2%  |
| Custom & Consultants  | \$ 53.15                         | \$ 53.15                         | 0%  | \$ 53.15                     | \$ 53.15                     | 0%  |
| Irrigation **   | \$ 79.37                         | \$ 92.25                         | 16% | \$ 84.69                     | \$ 98.24                     | 16% |
| Other Costs ***   | \$ 81.20                         | \$ 81.20                         | 0%  | \$ 86.90                     | \$ 86.90                     | 0%  |
| <b>Transloading Operating Costs</b>                         |                                  |                                  |     |                              |                              |     |
| Storage Operating Costs                                     | \$ 220.80                        | \$ 220.80                        | 0%  | \$ 246.40                    | \$ 246.40                    | 0%  |
| Fuel & Lube   | \$ 100.26                        | \$ 116.00                        | 16% | \$ 100.25                    | \$ 116.00                    | 16% |
| Machinery Repairs   | \$ 43.30                         | \$ 43.30                         | 0%  | \$ 43.30                     | \$ 43.30                     | 0%  |
| <b>Transloading Equipment Repairs</b>                       |                                  |                                  |     |                              |                              |     |
| Potato Storage System Repairs                               | \$ 12.75                         | \$ 12.75                         | 0%  | \$ 14.25                     | \$ 14.25                     | 0%  |
| Labor: Machine & Non-Machine                                | \$ 119.35                        | \$ 119.35                        | 0%  | \$ 121.27                    | \$ 121.27                    | 0%  |
| Operating Interest  | \$ 42.00                         | \$ 42.00                         | 0%  | \$ 58.95                     | \$ 58.95                     | 0%  |
| <b>Total Operating Cost</b>                                 | \$ 1,399.38                      | \$ 1,588.08                      | 13% | \$ 1,623.26                  | \$ 1,806.04                  | 11% |
| <b>Per CWT Operating Costs</b>                              | \$ 4.06                          | \$ 4.60                          | 13% | \$ 4.22                      | \$ 4.69                      | 11% |
| <b>Ownership Costs:</b>                                     |                                  |                                  |     |                              |                              |     |
| <b>Transloading Equipment</b>                               |                                  |                                  |     |                              |                              |     |
| Potato Storage System                                       | \$ 133.85                        | \$ 133.85                        | 0%  | \$ 135.80                    | \$ 135.80                    | 0%  |
| Machinery & Equipment                                       | \$ 186.70                        | \$ 186.70                        | 0%  | \$ 186.70                    | \$ 186.70                    | 0%  |
| Land Charge ****  | \$ 325.00                        | \$ 325.00                        | 0%  | \$ 325.00                    | \$ 325.00                    | 0%  |
| Overhead  | \$ 35.00                         | \$ 35.00                         | 0%  | \$ 41.00                     | \$ 41.00                     | 0%  |
| Management Fee <b>Total Ownership Cost</b>                  | \$ 95.00                         | \$ 95.00                         | 0%  | \$ 107.00                    | \$ 107.00                    | 0%  |
|   | \$ 775.55                        | \$ 775.55                        | 0%  | \$ 795.50                    | \$ 795.50                    | 0%  |
| <b>Per CWT Ownership Costs</b>                              | \$ 2.25                          | \$ 2.25                          | 0%  | \$ 2.07                      | \$ 2.07                      | 0%  |
| <b>Total Cost*****</b>                                      | \$ 2,174.93                      | \$ 2,363.63                      | 9%  | \$ 2,418.76                  | \$ 2,601.54                  | 8%  |
| <b>Per CWT Total Costs</b>                                  | \$ 6.30                          | \$ 6.85                          | 9%  | \$ 6.28                      | \$ 6.76                      | 8%  |
| Yield   | 345                              | 345                              |     | 385                          | 385                          |     |

\* Pesticide costs include insecticides, herbicides, fungicides and fumigant.

\*\* Irrigation includes power, labor and water assessment.

\*\*\* Other costs include crop insurance and assessment fees.

\*\*\*\* Land charge includes irrigation system ownership costs.

\*\*\*\*\*Total Cost does not include risk.